

Workshops & Events 2024



Book ONLINE AT :
Oakham.actioncoach.co.uk/events

HOW OFTEN

...do you invest in training for you and your team? If you were all just 10% more efficient this could translate into 30% more profit in your business.

How many days of learning and development do you currently benefit from? Are you ensuring your team's success, and thus your business', by supporting their personal development? What benefits would you ALL see by investing time in training?

Attending a seminar or workshop with our team can equip you with the new skills or strategies needed to ensure your business grows and thrives into the future.

MEET THE TEAM



Rupert Turton
Business Coach



Angela Turton
Business Coach



Adelle Grimley
Marketing Manager

Community

OAKHAM PROFESSIONAL GROUP - OPG

1st Friday of every month - Oakham



An informal monthly networking opportunity for professionals based in Rutland and surrounding areas to meet and collaborate

Business Skills



All our workshops and seminars are inclusive, practical and will give you tools to use in your business straight away and all come with an individual implementation session to ensure you can choose the most effective tools.

Planning

A written plan will bring clarity, efficiency and inspiration. We have three events specifically created to ensure that business owners get more from their businesses, more time, more profit and more long term value.

*The VisionBOARD session allows you to get clear on your long term personal and business goals, *the Business Strategy Session enables you to translate those goals into a clear strategy and *the 90 day Planning sessions concentrate on the actions you need to take to make your dreams a reality.

Vision Orbit

Your 90 Day Business Plan

GOAL	1	2	3	4	5
1					
2					
3					
4					

GOAL 1
GOAL 2
GOAL 3
GOAL 4

ActionCOACH
BUSINESS COACHING
DARTMOUTH & WELLSVILLE

Failure to plan, is a plan to fail

Visit: oakham.actioncoach.co.uk | Call Rupert or Angela on: 01572 497 030 | Email: oakhamoffice@actioncoach.com

Grow.

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Business Skills

Create a winning team:

How do you turn a dysfunctional or sub-optimal workforce into a high performing, engaged and energetic team?

Time Management Workshop:

Time is the one resource you can not replace. Learn how to invest your time wisely, use other people's time to best effect and protect your time from those who seek to distract you

Master your Finances Workshop:

Do you constantly worry about paying your bills, your team or yourself? Who has the worst hourly pay in your business? Do you understand your numbers? Do you struggle to understand your accountant? Invest a day with Finance expert Angela Turton and save yourself time, energy and money in your business

Ethical Sales:

In a Harvard Business Review article in June 2019 companies with higher ethical standards experience greater customer loyalty, satisfaction, and referrals. So what is ethical selling and how do you apply it in your business. Come and learn the 3 Steps to sell effectively and ethically in all situations.

Marketing Basics:

80% of the customer journey is before you know the potential sale exists. Learn what to do to make your marketing effective in today's crowded marketplace.

Systems:

How do you save time, improve performance and increase the value of your business? Find out at our systems and processes workshop

VisionBOARD Workshop

Unlock Your Long-Term Goals: Through the artful combination of pictures, words, and concepts, you will articulate the very essence of your goals. At this half day workshop, you will craft a vision board that reflects your aspirations. Immerse yourself in a creative process that allows you to design the life you want to lead and capturing the very essence of your dreams.



Business Strategy Workshop

What do you actually want in your personal life? More time, money, fun? You may be wondering what that's got to do with business coaching and your business plan? Well, your business exists to provide the life you want.

If you're a sole trader or employ as many as 5 staff, then our Business Strategy Workshop is for you.

Time out of the office to think and focus on developing a long-term plan

During this strategy workshop, we will guide you through creating a clear and straightforward plan that you're confident you can and will achieve. We'll help you to gain clarity on your business and personal goals and align them so they are working with and for each other.

The purpose of a Business Strategy Workshop is primarily to ensure that the business goals are aligned with your personal goals and to gain clarity on the key goals for both. In order to ensure we can help each business individually during this full day workshop, we limit this event to 6 businesses.

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90-Day Planning Workshop - GROWTHCLUB

Award winning Planning Day

You know it's important to have a clear business plan, but finding time and inclination can feel like a challenge. We'll inspire and assist you to build a step-by-step practical, relevant and tailor-made action plan for the next 90 days.

Using the GrowthCLUB workbook provided you'll be lead through a process to choose key goals for the coming quarter. The next stage will help you break the goals into weekly steps across the quarter so you know exactly what to do to hit your goals.



“We leave each GrowthCLUB session with a detailed week-by-week plan of what we need to do over the next 90 days to achieve the goals we've set. By working with Angela Turton we are more profitable and achieving more than we ever imagined possible.”

Sara Hutchinson, MD of RISA UK Ltd.

It's allowed me to set goals that I previously hadn't been very good at doing and I have now got a 90 day plan that I can use to work towards those goals and really achieve something.

Phil Barnet, PJB Photography.



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2024 Dates:

Business Skills - Wisteria Hotel, Oakham

Wednesday 17th January - **VisionBoard Session**

Tuesday 13th February - **Creating High Performance Teams**

Friday 12th April - **Time Workshop**

Wednesday 22nd May - **Master your Finance Workshop**

Thursday 13th June - **Sales Workshop**

Thursday 11th July - **Marketing Workshop**

Thursday 15th August - **Systems Workshop**

Wednesday 9th October - **Creating High Performance Teams**

Wednesday 13th November - **Master your Finance Workshop**

Online

Wednesday 10th April - **Master your Finance Workshop**

ActionCOACH UK: Liverpool

Thursday 18th & Friday 19th April - **BizX 24**

Planning

90 Day Planning -Hilton Doubletree, Coventry

Friday 22nd March - **GrowthCLUB**

Friday 29th June - **GrowthCLUB**

Friday 27th September - **GrowthCLUB**

Friday 29th November - **GrowthCLUB**

Long term Strategy - Wisteria Hotel Oakham

Wednesday 13th March - **Business Strategy Workshop**

Thursday 5th September - **Business Strategy Workshop**

Networking:

Oakham Professional Group Admiral Hornblower

Friday 5th January, Friday 2nd February

Friday 1st March, Friday 5th April

Friday 3rd May, Friday 7th June

Friday 5th July, Friday 2nd August

Friday 6th September, Friday 4th October

Friday 1st November, Friday 5th December



ActionCOACH Oakham and Kettering is part of the Global ActionCOACH franchise. Owned by local entrepreneurs Angela and Rupert Turton, we are committed to working with local business owners and senior leaders, to improve efficiency, teams and ultimately the money earned.

Working either 121 or in groups, ActionCOACH Oakham & Kettering will help plan the future, obtain the skills needed, keep the momentum and produce results.

Oakham.actioncoach.co.uk



Blue Dragonfly Insights has been created to give a practical finance education so that business owners can grow, or not as they choose, on their terms and in alignment with their life goals. The insights we provide are empowering solo entrepreneurs and professionals with the confidence to do business on their terms, with the knowledge that what they are doing is correct, is proper and is working.

We offer group and 121 training or coaching and review and repair of bookkeeping systems. We also guide and train in-house accounts staff.

Bluedragonflyinsights.co.uk